US ERA ARCHIVE DOCUMENT

Residential and Commercial Programs for Clean Energy

Clean Power Plan and the Clean Energy Incentive Program Workshop

Port Arthur, TX

November 4, 2015

Agenda

- Residential Options
 - Weatherization
 - 5STAR
- Commercial Programs
 - Commercial Financing

Energy-Water Nexus

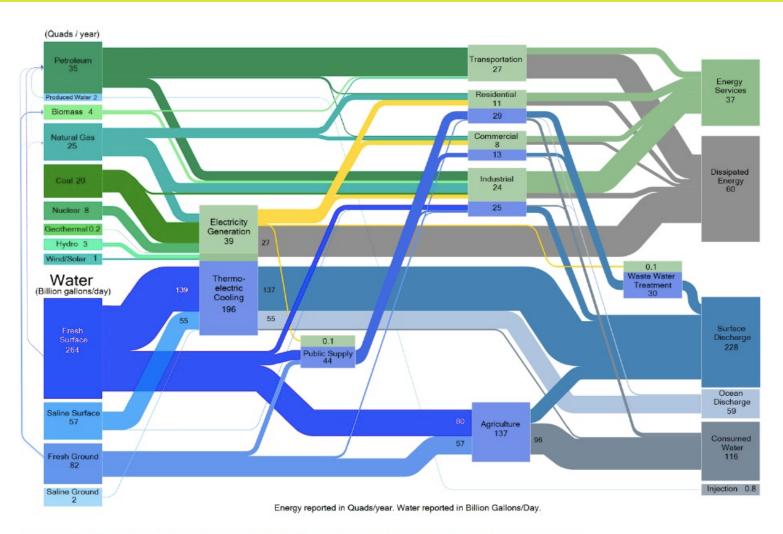


Figure ES.1. Hybrid Sankey diagram of 2011 U.S. interconnected water and energy flows.

Source: See Appendix A for data sources and calculations

Residential Options

Weatherization

Residential Energy Efficiency Program - Houston

- Identify and qualify low-income neighborhoods
- Implement neighborhood by neighborhood for maximum efficiency
- Assign home to a weatherization contractor
- Contractor conducts:
 - Home energy efficiency assessment
 - Implements required energy measures
- Post-inspection and follow-up



Qualifying REEP Neighborhoods

- Median Household income less than \$40,000 year
- Building Square Feet less than 2,000
- Structure built prior to 1965



Key Elements to Building the Program

- Educate homeowners to build trust
- Same neighborhood by neighborhood approach involving civic leaders
- Standardize offering and pricing for simplicity and efficient roll-out
- Expand pre-qualified contractors and in-house capabilities to meet demand

Weatherization Measures

REEP Basic

- Weather stripping
- Window caulking
- Attic insulation
- Energy efficient light bulbs
- Ductwork



Funding

- Funding by Homeless and Housing Fund and TIRZ set aside funding
- Partner with local utility for reimbursement of some weatherization costs

Utility and Federal Programs

- Agency in Action
- Hard-to-Reach
- Weatherization Assistance Program

Weatherization Efficiency Gains

- 8,000 homes weatherized
- 12 neighborhoods participated
- 377 homes per month
- Cost per house **\$1,443**

- Approximately 5,808 MWh reduction
- Cost savings of approximately \$700,000
- Average 20% energy savings per household
- Average \$335 energy savings per home over a six month period compared to previous year
- 75% of surveyed homes claim that can tell a difference in the cooling and heating of their homes

Energy Efficient New Construction

Affordable Housing – 5STAR

- Construct affordable, "ultra-efficient" homes in older, central-city neighborhoods.
- Part of Houston HOPE/LARA
 - Revitalize blighted neighborhoods by creating new affordable homes in areas with high concentrations of abandoned lots





Affordable Housing - 5STAR

- House Price Max \$150,000
- If builder reduced HERS rating below 60, builder receives incentive: \$25,000 to \$50,000
 - Covers cost of improving energy efficiency/renewable energy generation of home

HERS Scores:

Score at 100 –

Standard home

Score of 85 –

Energy Star home

Score of 60 –

Qualify for incentives

See scores largely in 20s and teens



Affordable Housing – 5STAR

- Many of the efficiencies found in:
 - Duct Placement
 - Insulation
 - Appliances
 - Water Heating
- See greater emphasis on occupant behavior

Affordable Housing – 5STAR

Benefits

- Lower Energy Costs\$2,100 per year forhomeowner
- 368 ton GHG reduction per house
- Better trained
 contractor community
 regarding EE and RE



Commercial Programs

Commercial Utility Programs

- Entergy Southeast Texas
 - Commercial Solutions on-site assessment and direct incentive program
 - Non-profits can participate
 - SCORE Program for Schools
 - CitySmart Program
- Clearesult is the administrator

Commercial Financing Opportunity

PACE – Property Assessed Clean Energy

- Financing program that enables commercial, industrial, large multi-family, and agricultural property owners
- Obtain low-cost, long-term financing for water conservation, energy- efficiency, and distributed energy projects.
- Repay those loans through a property assessment imposed by the local government at the request of the property owner.

PACE Tearing Down Barriers

Barriers

Scarce internal capital budget

No access to, aversion to financing

- No investment-grade <u>credit</u> rating
- Lack of <u>collateral</u> assets that don't fall under first mortgage

Uncertain holding period

Owner / tenant split incentives

Skepticism savings/ROI will be realized

PACE Solutions

No down payment and costs spread over time w/ savings

- Repayment security through senior lien position
- Backed by property, not by owner or equipment collateral

PACE obligation transfers to the new owner upon sale

Qualifies as NNN pass-thru cost

ESCO/contractor <u>quarantees</u> or third party insures performance

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